



**EMDC FOUNDATION**  
**NETWORKING & PARTNERSHIP EVENT**  
**B2B MEETINGS**

Milan, 12 DECEMBER 2013

**METAL WORKING AND MACHINERY**

N.	SECTOR	COUNTRY	COMPANY NAME	CONTACT PERSON	COMPANY PROFILE	TYPE OF RESEARCHED PARTNER	WEB SITE
11	METAL WORKING	Bosnia and Herzegovina	JELSINGRAD LIVAR steel foundry a.d.	Boidar Maksić	As a steel foundry the Company is specialized for production of different kind low and high alloyed steel castings.	Valve producers, Pump producers, Transmission components, Shipping industry, Construction equipment, Mining and cement industry, Train and wagon producers, Earth moving equipment. They expect to meet new potential customers who might be interested for their products.	www.livnicajelsingrad.com
12	METAL WORKING	Bosnia and Herzegovina	POBJEDA DD TEŠANJ	Husein Alić, executive director S MiP	Manufacture and sale of pumps for oil and water for internal combustion engines and other parts for the first installation and markets spare parts, castings made of gray cast iron, as well as other parts of the Sector metalwork.	Engine manufacturer for application of commercial vehicles (IVECO), or customers spare parts. Expectations are that making contact and establish cooperation on marketing of their products.	www.pobjeda-tesanj.ba
13	METAL WORKING	Bosnia and Herzegovina	UNIS-TŠP ltd	Adnan Gosto	Galvanization and powder coating of metals, manufacture of metal parts and furniture. In addition, the Company offers a laser cutting, bending sheet and robot welding.	All customers who are interested in a healthy business relationship in order to achieve common goals.	www.unis-tsp.com
14	METAL WORKING	Croatia	ABS SISAK d.o.o.	Ivana Rumac	High quality steel in 5 dimensions	We would like to achieve business cooperation with:  Shipping and transport companies in Balkan area Production of steel companies in Balkan area Commercial companies in Balkan area Production of metal products (pipes, profiles, flanges etc.) and accessories	
15	METAL WORKING/ENGINEERING	Egypt	CUBII	ALY ABO ZIED	The main target of the Company is food industry - dairy & juices. Their design solutions are locally manufactured & assembled, according to international specifications which are coming up with high quality, convenient, customized and affordable industrial solution for small dairy factory.	Joint ventures with Italian dairy equipments manufacturers who are looking to outsource equipment manufacturing at a lower cost and high quality according to international specifications. Direct customers: dairy factories, labs. Importer: works in food equipment sectors (dairy, juices). Representant: representative partners or companies in the dairy sector	



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16	METAL WORKING/ENGINEERING	Egypt	AISA MACHINE	Ashraf Elmenshawy	The Company produces: filling machine; labelling machine; backing machine; selling machine.	License and packing machine component suppliers	
17	METAL WORKING/ENGINEERING	Egypt	EGYPT JAPAN STEEL WORKS	Mahmoud Sultan	The Company is manufacturing steel spare parts and components for industrial machinery, equipments for all industrial sectors, and complete machinery and equipments.	The company looks for direct customers, representants, joint-ventures, importers, specialized in supply of steel parts for industry.	www.ejswco.net
18	METAL WORKING	Serbia	UTVA-MILAN PREMASUNAC AD	Marija Contic	Spare parts and equipment for rubbery industry , steel plants, process industry ( hemical plants , rafineries), power plants For Rubber Industry: hydraulic presses , mixers , cooling equipment, etc For Steel Plants: rolling tables , gearboxes , transporters, spare parts For Process Industries: pressure vessels, heat-exchangers, air Coolers, reservoirs The company equipment is for machining complex spare parts or equipment Assembling Up To 50 T including welding, machining, heat treatments with full technical control and reports in all phases off production cycles.	Steel companies, raffineries, petrochemical industries (direct customers and joint-ventures)	www.utva-mp.com
19	METAL WORKING/ENGINEERING	Tunisia	RISEL INDUSTRIES	Sabiha Kchaou	The Company works in the metal and mechanic building sector for the oil and gas sector, food, pharmaceutical and chemistry.	Joint ventures, rapresentant, know-how exchange	www.risel-industries.com.tn
20	METAL WORKING/ENGINEERING	Tunisia	ENTREPRISE CGAFIK LOUKIL "ECL"	Chafic Loukil	The Company works in the transformation and working metal sector (little and medium tools)	Rapresentants and joint ventures	www.ecl.tn