

**EMDC FOUNDATION**  
**NETWORKING & PARTNERSHIP EVENT**  
**B2B MEETINGS**

Milan, 12 DECEMBER 2013

**OTHER SECTORS**

N.	SECTOR	COUNTRY	COMPANY NAME	CONTACT PERSON	COMPANY PROFILE	TYPE OF RESEARCHED PARTNER	WEB SITE
71	ELECTRONIC WASTE RECYCLING	Egypt	RECYCLOBEKIA	Mostafa Ahmed Hemdan	The Company is the first e-waste recycling company in Egypt, they are providing their clients with green recycling and safe date destruction services for their discarded and unwanted electronic devices. They work both for public and private sector.	The Company wish to have some partners through Med Countries to help them increasing their collection capacity of e-waste, as they have a very competitive business model and need to expand this model regionally with some affective partners	www.recyclobekia.com
72	BUSINESS DEVELOPMENT	Morocco	HARVARD CONSULTING MOROCCO	Saad Hamoumi	Harvard Consulting (H.C.) Morocco is a consulting agency which was created in 1999 by M. Saad Hamoumi. H.C. Morocco has cumulated knowledge and experience in supporting and developing projects in Morocco for numerous local and international companies. The agency's main areas of expertise focus on investment advice, project preparation, market studies, strategic development and management organization. H.C. Morocco is a one-stop-shop to investor's needs in Morocco. Theirselected experts are a foremost assistance and guidance to successful investments in Morocco. With more than 15 years of experience in the Moroccan market, Theiragency has a multidisciplinary and highly professional team answering Theirclients' needs.	Companies looking for developing business in Morocco & region	
73	PHARMACEUTICAL MANUFACTURING AND DISTRIBUTION	Lebanon	PHARMA M SAL	Marwan Malek	Pharma M sal is a pharmaceutical manufacturing company specializing in the production of food supplements (natural products, vitamins, minerals, amino acids, probiotics, omega 3...). In addition, Pharma M markets and distributes its own products and other pharmaceuticals to physicians and pharmacies.	They are mainly looking for: 1) Manufacturers of food supplements who seek to produce their products under license in the Middle East, and to market them in the MENA region 2) Manufacturers of food supplements targeted to the pediatric population (milk, infant formulas, liquid vitamins & minerals...) who want an agent in Lebanon 3) Manufacturers of pharmaceutical products (generics) who want an agent in Lebanon 4) Distributors of dietary supplements who can import our products and distribute them in the European market	