

## VALERIA CRISTOFOLI

### CAREER

#### PROJECT MANAGER

##### PROMOS – SPECIAL AGENCY OF THE MILAN CHAMBER OF COMMERCE FOR ATTRACTING FDI, MILAN

From 2011

Support to international companies planning to set-up or to expand their business in Lombardy by offering a dedicated and professional service at any stage of their project:

- coming up with solutions to business problems and managing the companies settlement from initial request through estimation, build and implementation;
- develop M&A opportunities for foreign companies willing to enter into the Italian market;
- coordinate and liaise Governmental entities with investors;
- organise road show and round tables to promote Lombardy and identify new international investors;
- create and manage a business network among private Italian consultancy firms able to assist foreign investors to enhance business opportunities within the Lombardy territory

#### BUSINESS ANALYST

##### PANTHEON ITALIA M&A TRANSACTION SERVICES, MILAN

From 2009 to 2011

- Draft reports for prospective clients, Information Memorandum and collateral marketing material;
- Maintain regular communication with clients and scouting for new companies interested in M&A transactions

#### FUND ANALYST

##### BLUE FINANCIAL COMMUNICATION, MILAN

From 2006 to 2009

- Analyse investment funds data and draft reports on financial issues

#### COPY EDITOR

##### DOW JONES NEWSWIRES, MILAN

From 2005 to 2006

- Draft articles on economics and financial issues

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ACADEMIC

**ITALIAN INSTITUTE FOR INTERNATIONAL POLITICAL STUDIES, MILAN**

June 2004 - Master in International Affairs

**LUIGI BOCCONI UNIVERSITY, MILAN**

March 2004 - Master Degree in Economics, Major: International Economics

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LANGUAGES AND  
COMPUTER SKILLS

**ITALIAN**

**NATIVE SPEAKER**

**FRENCH**

**NATIVE SPEAKER**

**ENGLISH**

**FLUENT**

**SPANISH**

**GOOD SPOKEN AND WRITTEN**

Proficiency in Microsoft Office and CRM software

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